

ASI Long Form 2022

Description of Business

Q1(a). What is the main activity of the enterprise?

Q1(b). State the percentage of turnover generated by the main activity

Q1(c). Location of ownership

 Ireland Elsewhere (specify)

Q1(d).

Q1(e). Is this a family business?

A family business is defined as an enterprise where:

One family holds more than 50% of voting shares and or One family supplies a significant proportion of the senior management and effectively controls the business and or a family or a family relationship influences the enterprise and the latter is perceived to be a family business.

 Yes No

Q2. Year covered by this return

From To
DD/MM/YYYY DD/MM/YYYY

Year covered by this return

Q3. Indicate the currency used for this return

Euro €

UK £

US \$

Turnover

Include: all other duties and taxes on the goods and services invoiced
 Exclude: VAT, VRT and subsidies received
 Agents and brokers selling on fee or commission basis: Include commission only, not the total value of goods handled.
 If exact figures are not available, please give your best estimates.
 If nil, please enter zero.

Q4. Turnover from Trading activities of Purchase and Resale

Corresponds to the sales of goods purchased by the enterprise in its own name and for its own account and resold in the same condition as purchased. Include labelling, packaging and wrapping costs, if applicable. Retail: i.e. to households or general public
 Wholesale: i.e. to other traders, professional users, etc.

(a) Retail

(b) Wholesale

Q4(c). Turnover from Services activities

Comprises revenue of business and personal services rendered by the enterprise

Q4(d). Turnover from Agriculture, Manufacturing, Fishing and Industrial activities

Total Turnover

If figure is nil, please enter zero.

Environmental Green Services

Sales or supply of transport, technical, architectural or financial services etc. for:

organic agriculture; noise reduction, air emission and radiation monitoring; maintenance and protection of biodiversity, soils, waterways and forests; water and wastewater treatment; recycling and waste disposal; energy efficiency such as insulation, LED lighting, wind, solar power, heat pumps and heat recovery systems and BER assessments.

Q4(e). Of the total turnover, state the % (best estimate) resulting from the provision of environmental ('green') services.

Q4(f). Of the total turnover, state the % (best estimate by value) resulting from financial transactions conducted on-line using websites, apps or via EDI:

Exclude emails.

Q4(g). VAT charged on total turnover

Q4(h). VRT charged on sale of vehicles

(if applicable)

Costs of Sales

For the purpose of this inquiry Cost of Sales equals Purchases for resale plus Opening Stock minus Closing Stock

Q5(a). Cost of Sales

Include: Purchases of goods and services for direct resale, trading stocks, excise duty etc.

Exclude: Personnel costs, depreciation/amortisation and other overheads, deductible VAT

The value of goods and services, which are sold on a fee or commission basis, should be excluded since these are never owned by the agent receiving the commission.

Q5(b). Of the cost of sales, state the % (best estimate by value) resulting from financial transactions conducted on-line using websites, apps or via EDI

Exclude: Emails.

Q6. Stocks- Total value

Should be valued as for accounting purposes on the same basis at the beginning and at the end of the year exclusive of VAT.

Include: Both stocks of goods for resale and stocks of other goods held.

	Beginning of year	End of year
Total value	<input type="text"/>	<input type="text"/>
Of which for direct resale	<input type="text"/>	<input type="text"/>

Q7. Operating Expenses

Include: All expenses of the enterprise during the year.

Exclude:

Purchases for resale

Personnel costs/wages

Capital items i.e. goods for own consumption with useful life of more than 1 year

Expenditure classified as financial and banking interest

Depreciation/Amortisation

Deductible VAT

Q7(a). Payments to employment agencies for the provision of personnel

Include: Direct payments to temporary employment agencies supplying workers to the enterprise for limited periods of time, where the individuals provided remain employees of the agency. Payments to personnel on the enterprise's payroll should be entered in Q9.

Q7(b). Fuel and energy

Q7(c). Sales and marketing

Q7(d). Insurance costs

Include: Premiums paid on vehicles and premises.

Q7(e). Commercial rent

Q7(f). R&D services supplied to the enterprise Exclude:

Capitalised items.

(as distinct from definitive purchase, appropriate to Q11.)

Q7(g). Royalties

(e.g. on technical know-how, copyright and patents as distinct from definitive purchase, appropriate to Q11.)

Q7(h). Management fees

Include: Contributions to corporate overhead.

Q7(i). Purchases of business services

(e.g. legal, accounting and audit, technical and architectural, hire and leasing, security, cleaning, repairs etc.)

Q7(j). Other expenses not listed above

Exclude: Wages.

Q7(k). Total Operating Expenses

If figure is nil, please enter zero.

Q7(l). Of the total operating expenses, state the % (best estimate by value) resulting from financial transactions conducted on-line using websites, apps or via EDI:

Exclude: Emails.

Depreciation/Amortisation

Q8. Depreciation/Amortisation

(as in accounts)

Personnel Costs - Wages and Salaries

Wages and salaries are defined as the total remuneration, in cash or kind, payable to persons counted on the payroll (including homeworkers), in return for work done during the year.

Include:

Own staff only

All gratuities, bonuses, 'thirteenth month payments', severance or redundancy payments, family allowances, etc.

Social contributions, income taxes etc. payable by the employee even if they are actually withheld by the employer and paid directly to the corresponding authorities on behalf of the employee

Exclude:

Social contributions payable by the employer (e.g. employer PRSI and pension contributions)

Payments to employment agencies for the provision of workers

Q9(a). Total Wages and Salaries

If figure is nil or not applicable, please enter zero.

Q9. Personnel Costs - Social Security Costs

Include: Employer's PRSI and pension contributions, and employer's contributions to voluntary schemes for pension, sickness, maternity, disability and occupational accidents, etc.

Q9(b). Employers PRSI

Q9(c). Pension Contributions

Q9(d). Do persons employed engage in any Research and Development?

Yes

No

Q10. Number of persons engaged in the enterprise (week ending 09th September 2022)

(a) Proprietors, partners and family members (Not paid a regular wage/salary)

(b) Full-time employees (over 30hrs per week)

(c) Part-time employees (excl. agency workers)

Other Costs

Q11. Investment in Tangible Fixed Assets during the year excluding VAT

Include:

Tangible goods, such as land, buildings, vehicles, machinery and equipment etc. with the expected useful life of more than 1 year bought from third parties, acquired through financial lease or produced for own use
All additions, alterations, improvements and renovations which prolong the service life of capital goods
All investments are valued prior to value adjustments and before the deduction of income from disposals.
Purchased goods are valued at purchase price, i.e. including transport and installation charges, fees, taxes (except VAT) legal and other costs of ownership transfer.

The value of goods acquired via financial lease should exclude the part of instalments corresponding to interest payments.

Exclude:

Financial assets
VAT

Q11(a). Land

Q11(b). Acquisitions of existing buildings and structures

Q11(c). Construction and alteration of buildings

Q11(d). Transport equipment

Q11(e). Radio, TV and Communication equipment

Q11(f). Office machinery and hardware

Include: Computer hardware.

Q11(g). Other machinery and equipment

Q11(h). Other tangible assets

Q11. Investment in Intangible Assets during the year excluding VAT

Include: All intangible items (e.g. computer software, technical know-how, patents and licences on the use on the use of intellectual property, trademarks, etc) with the useful life of more than 1 year.

Exclude:

Financial assets

Deductible VAT

Q11(i). Capitalised R&D

Q11(j). Purchased computer software

Exclude: Own account.

Q11(k). Patents and licences for intellectual property

Q11(l). Other intangible assets

Q11. Changes in Fixed Capital Assets during the year excluding VAT

Total value of assets acquired includes both tangible and intangible fixed assets.
Total value of assets disposed of includes both tangible and intangible fixed assets.

Exclude: Deductible VAT

Total value of assets acquired

Sum of Q11(a) - Q11(l).

If figure is nil/not applicable, please enter zero.

Total value of assets disposed of

If figure is nil/not applicable, please enter zero.

Subsidies

Q12. Total subsidies received by the enterprise

Include:
All operational and product subsidies and grants from public authorities and private bodies received during the year.
EWSS/TWSS

Indirect Taxes

Q13. Indirect taxes

Include: Vehicle taxes, licence fees, local authority rates etc.

Exclude: VRT, VAT and income/corporation tax, excise duty

Local Units

Q14. Please state the number of units operated by region If figure is nil/not applicable, please enter zero.

14(a) Dublin (Dublin city and county)

14(b) Border (Co. Cavan, Donegal, Leitrim, Monaghan, Sligo)

14(c) Mid East (Co. Kildare, Louth, Meath, Wicklow)

14(d) Midlands (Co. Laois, Longford, Offaly, Westmeath)

14(e) Mid West (Co. Clare, Limerick, Tipperary)

14(f) South East (Co. Carlow, Kilkenny, Waterford, Wexford)

14(g) South West (Co. Cork, Kerry)

14(h) West (Co. Galway, Mayo, Roscommon)

Trade

Q15. Exports

Includes: turnover generated from sales to clients located outside of the State and should exclude subsidies and VAT invoiced (if any).
If figure is nil/not applicable, please enter zero.

Q15. Total Exports

Q15(a). Of which Exports of Services

Q15(b). State the % (best estimate) of Total Exports by destination

Total must equal 100%

Percentage %

Great Britain

Northern Ireland

Rest of EU

Elsewhere

Q15. Total Imports

Include:
All goods and services purchased from third parties outside the State
Excise duty paid
If figure is nil/not applicable, please enter zero.

Total Imports

Q15(c). Of which Imports of Services

Q15(d). State the % (best estimate) of Total Imports by origin
 Total must equal to 100%

	Percentage %
Great Britain	<input type="text"/>
Northern Ireland	<input type="text"/>
Rest of EU	<input type="text"/>
Elsewhere	<input type="text"/>

Q16. Balance Sheet Data

The following information should be taken from your enterprises balance sheet or trial balance as of the accounting year 2022. Please give the value of your enterprises:

16(a) Total outstanding debt liabilities	<input type="text"/>
16(b) of which borrowed from banks	<input type="text"/>
16(c) Interest payable	<input type="text"/>
16(d) Cash and cash equivalents	<input type="text"/>
16(e) Accounts receivable	<input type="text"/>
16(f) Accounts payable	<input type="text"/>
16(g) Total assets	<input type="text"/>
16(h) Total fixed assets	<input type="text"/>

- (d)- (include: cash, money held in bank accounts and highly liquid investments that are readily convertible to cash)
- (e)- (is the money that a business has a right to receive because it had provided customers with goods and/or services (trade debtors))
- (f)- (are amounts a business owes because it purchased goods or services on credit from a supplier (trade creditors))
- (g)- (are the sum of an enterprises fixed assets and its current assets)
- (h)- (are the sum of tangible and intangible assets)

Comments, Administrative Burden and Contact Details

Please add any comments that would help us to interpret the data provided and avoid further queries:

How many minutes did it take you to collect the data for this survey?

Please note: Queries or future surveys from the CSO may be directed to the email or phone number provided by you.

eQ ANNOTATION 1: Dropdown list required for "Position" options include ('Accountant', 'Director', 'Executive', 'Financial Controller', 'Manager', 'Owner', 'Secretary', 'Other')

Contact

Name

Position

Phone

Email

Website

Eircode of Enterprise